

Don Droke



As both a licensed Realtor® (residential & commercial) and also a licensed Insurance & Annuity Agent in Southwest Florida, Don Droke provides a comprehensive asset, wealth and investment strategy for a discerning clientele, tailored to individual needs. As Don says, “Your Goals Are My Mission!”

RESIDENTIAL & COMMERCIAL REAL ESTATE

Don has been a realtor® in SW Florida since 2008, with over \$90 million in closed sales. Don has expertise in all areas of real estate: residential, commercial, industrial, land and also relocation.

For sellers, Don has the necessary marketing and advertising skills to give a property listing the true exposure it deserves. He has consistently achieved an average of 45 days ‘from listing to contract’ over extended periods.

For buyers, Don brings energy, a knowledge of the communities and the market, negotiating skills, plus a strong work ethic and dedication to his clients.

His expertise is enhanced with ongoing further education, including certifications as a Graduate Realtor Institute and a Relocation Specialist. Don is also a Virtual Agent who provides a full complement of real estate services remotely. Prestigious awards that Don has received include Berkshire Hathaway HomeServices Florida Realty’s Chairman’s Circle Award (a Top 25 Agent in Florida) and the Bonita Springs & Estero Association of Realtors® Platinum Bear Award (over \$15 million in annual sales).

INSURANCE & ANNUITIES

As an independent licensed insurance and annuity agent with Encore Financial Group, Don has a deep-rooted passion for assisting clients with regard to their financial security, insurance and annuity needs. Don partners with his clients and their families to plan, and implement, financially sound solutions and lifestyles. He specializes in expanding wealth accumulation and the protection of assets, working closely with clients who want to maximize income distribution in retirement.

In addition to his avowed expertise in this field, Don operates with honesty, integrity, commitment and compassion. Encore’s values echo Don’s own passion - values that permeate Don’s day-to-day business interactions, namely respect for his clients, colleagues and the community; top quality services offered to clients; equally important, a spirit of teamwork to gather the necessary resources and implement the best solutions.

BACKGROUND

Don graduated from Briar Cliff University in Sioux City, Iowa, with a B.A. in Human Resource Management. After gaining experience as an Occupational Health & Safety Officer for 9 years, he and his wife Karen started a property maintenance company in Sioux City with 45 employees and over 300 accounts. Don and Karen sold that business after 13 years, and they moved to Bonita Springs in Southwest Florida. Active in community affairs, Don has been Secretary on the Board of his Home Owner’s Association, Secretary on the Board of a local country club and a volunteer with Junior Achievement and at his local church. Don also enjoys golfing, boating and fishing.

“Your Goals Are My Mission”

Contact Me Today! Don Droke ~ (239) 770-3002 ~ DonDroke@outlook.com