

SINGLE-FAMILY HOME BUYING – QUESTIONS TO ASK YOURSELF

PRICE RANGE

- What is your approximate price range?
- Do you have a property to sell first? If so, is it on the market, or under contract?
- Will you need financing, or will it be a cash purchase?
- If financing, do you have written approval for the loan? Now is the time to get this underway.
- Are you working with any other realtor in Southwest Florida? If so, whom?
- What is your timeline?

SINGLE-FAMILY HOME

- Do you want new, or re-sale, or you will look at both?
- Number of Bedrooms?
- Number of Bathrooms (mention half-bathrooms also)?
- Den or study needed?
- Square-footage under air (provide an approximate range: minimum/maximum)?
- View: lake, golf course, preserve, or what? Or is this relatively unimportant to you?
- Unfurnished, furnished, turnkey furnished, or no particular preference?
- Is there a particular *style* of home you prefer?
- One-story or two-story home, or is this unimportant?
- If two-story, do you need/want an elevator?
- Do you need a bedroom (Master Bedroom & Bathroom) on the first floor?
- Must you have gas for cooking?
- How many parking spaces do you need in the garage?
- Do you want your own swimming pool, or just one in the community?
- If you want a swimming pool at the home, do you also want a hot tub/spa?
- Does it matter which direction the lanai (screened backyard) faces? If so, which direction?
- Do you want a yard/garden, or a 'zero lot line' villa-style home with minimal yard/garden?
- Do you want a summer kitchen?
- Anything else you can think of?
- How long will you be living in the home, each year (think of the annual 'carrying' costs)?

CHILDREN

- Do you have any children?
- If so, how many?
- Boy/s – ages?
- Girl/s – ages?
- What school/s do they currently attend (Elementary, Middle, High, College)?

SCHOOLS

- Do you need to be inside a certain school district?
- Do you have a preference for schools in Lee County (Estero & Bonita Springs)?
- **OR** do you have a preference for schools in Collier County (Naples)?
- Are you interested in public schools, or leaning towards private schools, charter schools?
- Are there any particular schools you have heard of, or want to visit?

PETS

- Do you have any pets?
- How many do you have?
- What kind (breed, height and weight)?
- Will it/they be coming to Florida?

