

## CONDOMINIUM BUYING – QUESTIONS TO ASK YOURSELF

### PRICE RANGE

- What is your approximate price range?
- Do you have a property to sell first? If so, is it on the market, under contract?
- Will you need financing? If so, do you already have written approval for the loan?
- Are you working with any other realtor in Southwest Florida?
- What is your timeline?

### CONDO

- Number of Bedrooms?
- Number of Bathrooms?
- Den or study needed?
- Square-footage under air?
- View: lake, golf course, not bothered?
- Unfurnished, furnished or turnkey?
- Downstairs or upstairs (tower, mid-rise, low-rise)?
- If a tower: high up, or low down, or it does not matter?
- Outdoor grill on lanai?
- Parking spaces or garages (attached, number of spaces)?
- Swimming pool in the community or neighborhood?
- Does it matter which direction the lanai (screened backyard) faces?
- How long will you be living in the condo, each year (annual 'carrying' costs)?

### CHILDREN

- Do you have any children?
- If so, how many?
- Boy/s – ages?
- Girl/s – ages?
- What school/s do they currently attend (Elementary, Middle, High, College)?

### SCHOOLS

- Do you need to be inside a certain school district?
- Do you have a preference for schools in Lee County (Estero & Bonita Springs)?
- or do you have a preference for schools in Collier County (Naples)?
- Are you interested in public schools, or leaning towards private schools?
- Are there any particular schools you have heard of, or want to visit?

### PETS

- Do you have any pets?
- How many do you have?
- What kind (size, breed)?

### RECREATIONAL INTERESTS

- Golf
- Tennis?
- Boating?
- Walking?
- Cycling?
- Beach?
- Other?

THE COMMUNITY

- Golf course (bundled or equity)? Tennis? Boating? What interests you?
- Minimal amenities (like just a pool) or many amenities (which have higher 'carrying' costs)?
- 55-Plus Community?

AREA

- Is there a particular area you like, or have heard about?
- Are there one or more communities you like, or have heard about?
- Are there particular amenities (supermarket, mall, restaurants, beach, airport etc.) you want to be close to?
- Do you need to be inside a certain school district?

COMMUNICATION

- What is the best way to contact you (e-mail)?
- When are you coming down (please give plenty of advance notice, so we can block off dates, make appointments and prepare everything for your visit, etc.)?

ANYTHING ELSE I SHOULD KNOW?

---

---

---

---

---

---

---